

Ocean Rate Bulletin



Fresh Apples:

Total TEU/FEU:

The numerator represents the total number of 20-foot equivalent unit (TEU) shipped, by all carriers, during October 2005. The denominator represents the total number of TEU shipped, by all carriers, throughout the 2004 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, October 2005.

Market Share-October:

Each carrier's current market share is based on the number of containers shipped during October 2005. Source: PIERS, October 2005.

Market Share-CY 2005:

Each carrier's market share is based on the total number of containers shipped throughout the 2005 calendar year. Source: PIERS, 2005.

Transit Time:

Each carrier's transit time is calculated on departure from Seattle or Tacoma, WA unless otherwise noted. Source: "The Pacific Shipper On-Line", "The Shipping Guide on the Web" and individual shipping line websites.

Ocean Rates:

Ocean rates are applicable for December 31, 2005. Rates are per 20-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the Descartes on-line rate tariff, PLUS Tariff retrieval systems, eztariff rate retrieval system, and individual shipping line websites.

Container Rate:

Container rates for Fresh Apples are quoted on full, 40-foot refrigerated containers unless otherwise noted.

Definitions:

AI = All Inclusive
ARB = Arbitrary Charge
BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
CAF = Currency Adjustment Charge
CFS = Container Freight Station - used to consolidate shipments.
Chassis = Chassis Surcharge
KT = 1,000 Kilograms (Metric Ton).
PC = Per Container
THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Ron Hagen, April Taylor, and Camia Lane of the Transportation Services Branch, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Taylor on (202) 690-1326, or Lane on (202) 720-9801 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean/index/asp.

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L.A./L.B./Oakland Ports To Bangkok, Thailand

Fresh Apples

Monthly Market Share For: October 2005

Month\Year: 54.0 \ 380.5

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
NYK Line	26%	39%	19										
OOCL	22%	21%	22										
Hyundai	22%	9%	29										
Hanjin	11%	7%	16										
Hatsu Marine Ltd.	11%	2%	26										
P&O Nedlloyd	7%	15%	20	\$3,425	\$455	\$40							\$3,920
Evergreen	0%	5%	26										

Weighted Average Container Rate \$3,920

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Seattle/Tacoma Ports To Busan, South Korea

Fresh Apples

Monthly Market Share For: October 2005

Month\Year: 11.3 \ 11.6

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time in Days</i>	<i>Ocean Rate</i>	<i>Surcharges:</i>							<i>Size</i>	<i>Container Rate</i>
					<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>		
Hyundai	100%	98%	11										

Weighted Average Container Rate

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Seattle/Tacoma Ports To Ho Chi Minh City, Vietnam

Fresh Apples

Monthly Market Share For: October 2005

Month\Year: 8.0 \ 166.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
OOCL	75%	66%	22										
Maersk-SeaLand	25%	1%	19										
NYK Line	0%	22%	21										
Hanjin	0%	4%	24										
P&O Nedlloyd	0%	4%		\$3,425	\$455	\$40							\$3,920

Weighted Average Container Rate

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Seattle/Tacoma Ports To Jakarta, Indonesia

Fresh Apples

Monthly Market Share For: October 2005

Month\Year: 233.5 \ 1,328.3

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
NYK Line	24%	12%	21										
OOCL	21%	13%	22										
P&O Nedlloyd	18%	24%	24	\$3,425	\$455	\$40							\$3,920
Hanjin	15%	14%	28										
Hyundai	9%	7%	28										
Hatsu Marine Ltd.	9%	9%	26										
Maersk-SeaLand	3%	3%	34	\$3,462	\$590	\$40							\$4,092
Evergreen	2%	11%	23										
APL	1%	1%	26	\$4,100	\$455								\$4,555
Yang Ming	0%	3%	21	\$4,500	\$455								\$4,955
Weighted Average Container Rate													\$3,966

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Seattle/Tacoma Ports To Keelung, Taiwan

Fresh Apples

Monthly Market Share For: October 2005

Month\Year: 1,185.7 \ 1,650.6

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
OOCL	26%	24%	13										
P&O Nedlloyd	20%	20%	11	\$3,125	\$455	\$40	5%						\$3,776
Maersk-SeaLand	18%	18%	14	\$2,289	\$590	\$40	5%						\$3,033
Evergreen	14%	20%	15	\$2,600	\$455	\$40	5%						\$3,225
Yang Ming	7%	6%	15	\$4,400	\$455		5%						\$5,075
NYK Line	5%	4%	12										
Hatsu Marine Ltd.	5%	4%	14										
APL	3%	2%	15	\$4,000	\$455								\$4,455
MOL	1%	1%	16	\$4,000	\$455	\$40							\$4,495
Hanjin	1%	1%	16										

Weighted Average Container Rate \$3,643

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Seattle/Tacoma Ports To Manila, Philippines

Fresh Apples

Monthly Market Share For: October 2005

Month\Year: 25.8 \ 117.8

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time in Days</i>	<i>Ocean Rate</i>	<i>Surcharges:</i>							<i>Size</i>	<i>Container Rate</i>
					<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>		
OOCL	53%	51%	15										
Hatsu Marine Ltd.	23%	8%	21										
NYK Line	23%	8%	19										
Evergreen	0%	19%	23										
Hyundai	0%	10%	26										

Weighted Average Container Rate

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Seattle/Tacoma Ports To PT Kelang, Malaysia

Fresh Apples

Monthly Market Share For: October 2005

Month\Year: 61.2 \ 368.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
NYK Line	29%	23%	18										
Hanjin	23%	23%	20										
P&O Nedlloyd	20%	22%	21	\$3,425	\$455	\$40							\$3,920
OOCL	16%	22%	19										
Hyundai	7%	6%	24										
Evergreen	3%	2%	26										
MOL	2%	2%	21										

Weighted Average Container Rate \$3,920

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Seattle/Tacoma Ports To Shanghai, China

Fresh Apples

Monthly Market Share For: October 2005

Month\Year: 4.0 \ 102.6

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Hyundai	50%	29%	19										
OOCL	50%	10%	19										
China Shipping	0%	21%	15										
Hanjin	0%	16%	14										
P&O Nedlloyd	0%	14%	13										
Yang Ming	0%	6%	14	\$4,500	\$455								\$4,955

Weighted Average Container Rate

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Seattle/Tacoma Ports To Singapore

Fresh Apples

Monthly Market Share For: October 2005

Month\Year: 54.1 \ 367.5

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
P&O Nedlloyd	37%	31%	19	\$3,170	\$455	\$40	9%						\$3,950
Hanjin	22%	6%	24										
OOCL	15%	21%	16										
Evergreen	11%	4%	24										
NYK Line	7%	21%	16										
Hyundai	7%	1%	24										
APL	0%	12%	22	\$4,100	\$455								\$4,555
Weighted Average Container Rate													\$3,950

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Seattle/Tacoma/Portland Ports To Hong Kong

Fresh Apples

Monthly Market Share For: October 2005

Month\Year: 316.7 \ 2,723.3

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
P&O Nedlloyd	32%	21%	13	\$3,225	\$455	\$40							\$3,720
Maersk-SeaLand	14%	3%	15	\$2,340	\$590	\$40							\$2,970
OOCL	11%	11%	16										
NYK Line	8%	6%	14										
Mexican Line	8%	1%											
Yang Ming	7%	2%	18	\$4,400	\$455								\$4,855
MOL	7%	2%	15	\$4,000	\$455	\$40							\$4,495
Hanjin	4%	4%	17										
Evergreen	3%	5%	17										
China Shipping	1%	22%	19										
Norasia	1%	12%	19	\$2,900	\$90								\$2,990
APL	1%	4%	16	\$4,000	\$455								\$4,455
COSCO	1%	2%	16										
Hatsu Marine Ltd.	1%	2%	17										
SAF Marine	1%	0%											

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Weighted Average Container Rate \$3,766